

Financial Highlights and Supplementary Data

FY2021/Q3

Aug 10, 2021



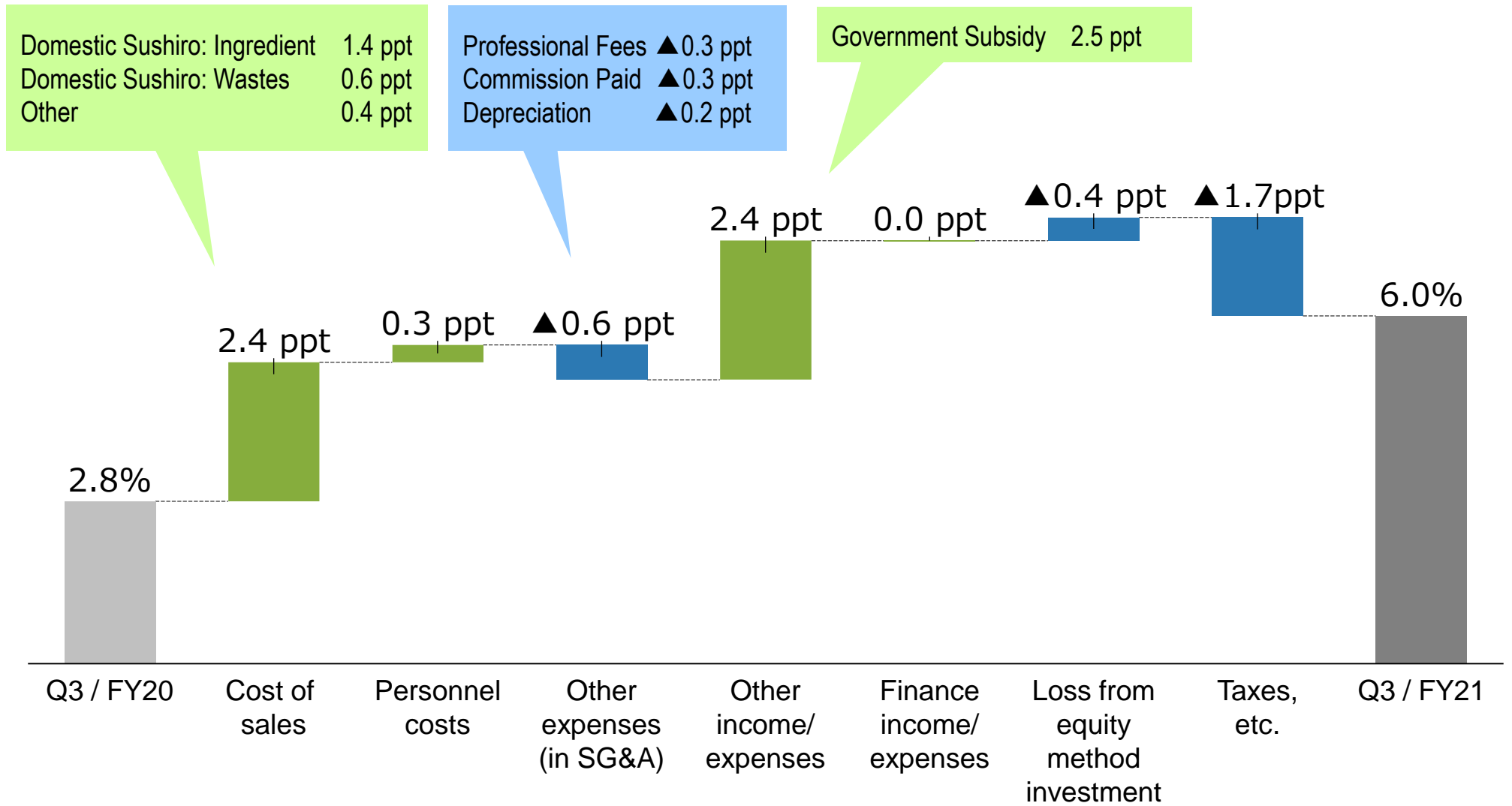
FOOD & LIFE
COMPANIES

Financial Highlight for FY21/Q3

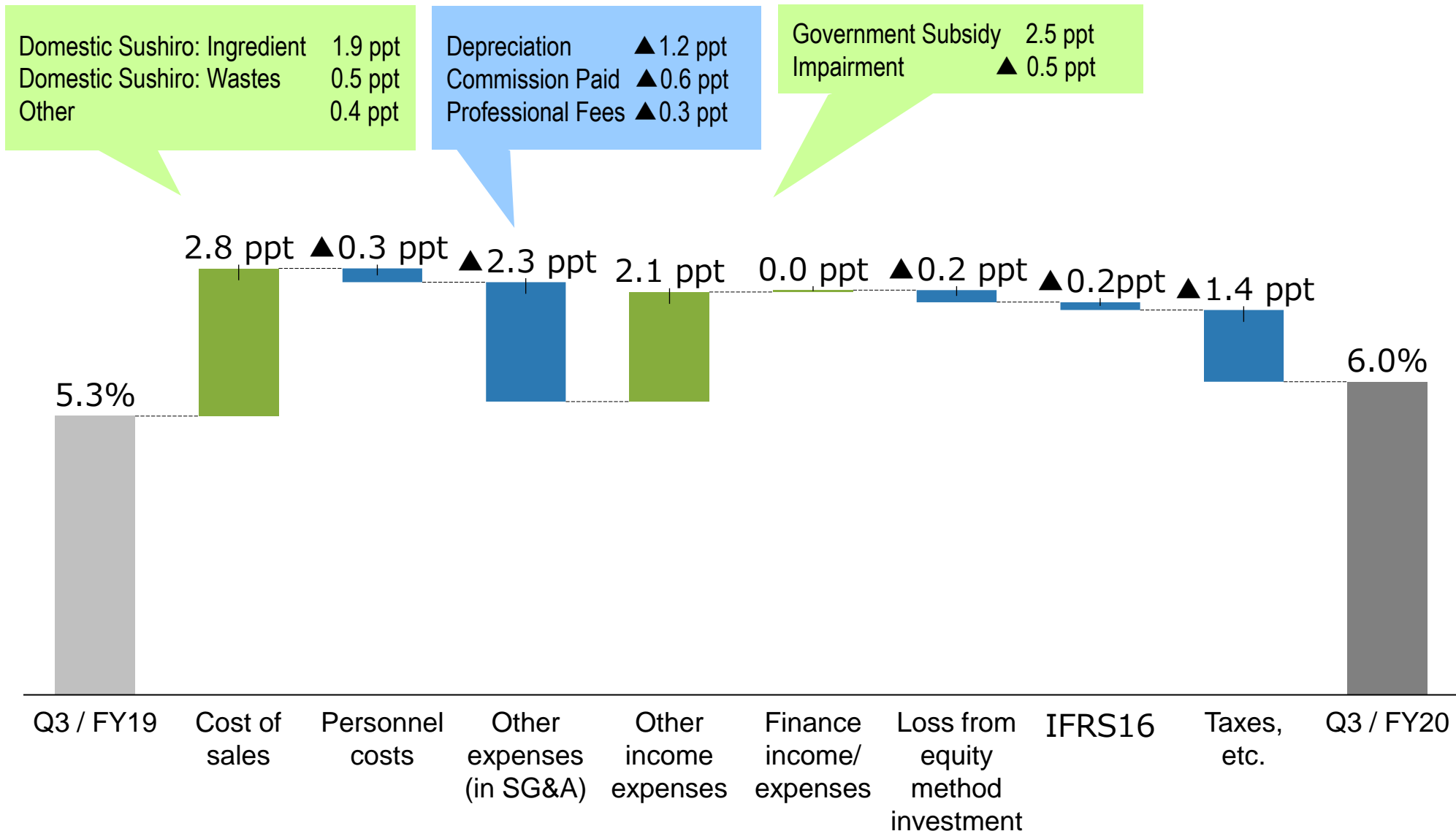
■ Revenue & profits marked record highs for Q3

	FY20 / Q3		FY21 / Q3		(in millions, JPY) YoY%
	Actual	% in Revenue	Actual	% in Revenue	
Revenue	150,661	100.0%	178,751	100.0%	+18.6%
Operating Profit	8,619	5.7%	18,245	10.2%	+111.7%
Profit before Income Taxes	7,172	4.8%	17,293	9.7%	+141.1%
Profit for the Period	4,242	2.8%	10,702	6.0%	+152.3%

PL Analysis: YoY Comparison vs. 2020/9



PL Analysis: YoY Comparison vs. 2019/9



Financial Position

Consolidated Statement of Financial Position

(in millions, JPY)	FY20/9	FY21/Q3	Change
Current assets	21,175	43,589	22,414
[Cash and cash equivalents]	[12,665]	[28,406]	[15,741]
Non-current assets	216,090	239,653	23,563
[Goodwill]	[30,371]	[30,541]	[170]
Assets	237,265	283,242	45,977
Current liab.	78,802	53,346	-25,456
[Borrowings]	[36,701]	[4,009]	[-32,692]
Non-current liab.	107,543	168,909	61,366
[Bonds, Borrowings]	[9,987]	[59,885]	[49,899]
Liab.	186,345	222,256	35,911
Equity	50,920	60,978	10,071
Liab. & Equity	237,265	283,242	45,977
Equity Ratio	21.4%	21.4%	-0.0%
Net Debt/EBITDA	1.8x	1.4x	-0.4x
ROE	13.2%	19.4%	+6.2%

Consolidated Statement of Cash Flows

(in millions, JPY)	FY20/Q3	FY21/Q3	Change
Operating CF	13,316	22,398	9,083
Investing CF	-10,728	-13,423	-2,695
Financing CF	-212	6,595	6,807
Increase/decrease in cash and cash equivalents	2,394	15,741	13,347

[Cash and cash equivalents] More than 28.0 billion JPY, a enough level secured.

[Net Debt/EBITDA] x1.4 (improved by 0.4)

*EBITDA is calculated with LTM (last 12 months figures)

[Operating CF] YoY increased largely due to an increase in profit before income taxes

[Investment CF] 2.2 billion JPY, from continued investment for new store opening and for labor-saving machineries, and from acquisition of 2 companies (KYOTARU LTD, etc)

[Finance CF] Raised 20 billion JPY by issuing corporate straight bonds.

Revision of Earnings Forecast for FY2021/9

- Though the size of COVID-19 impact on FY21/9 results remains uncertain, we revises up the FY21/9 forecast based on the FY21/Q3 and July performance.

	FY21/9		FY21/9		FY21/Q3	
	Original Forecast	% in Revenue	Revised Forecast	% in Revenue	Actual	Progress
(in millions, JPY)						
Revenue	250,600	100.0%	243,000	100.0%	178,751	73.6%
Operating Profit	17,300	6.9%	21,000	8.6%	18,245	86.9%
Profit before Income Taxes	16,300	6.5%	19,700	8.1%	17,293	87.8%
Profit for the Period	10,500	4.2%	12,600	5.2%	10,702	84.9%

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